



TRIEC

Toronto Region Immigrant
Employment Council

New Realities. New Opportunities.

VIDEO TRANSCRIPT

Samtack **RBC Immigrant Advantage Award winner** **2009 TRIEC Immigrant Success Awards**

Royson Ng, President, Samtack: Samtack is a computer distribution company and we sell hard drives, external hard drives, to mass merchandisers as well as small retailers as well.

I think the skill of the workers that contribute to our company is three things. First is the procurement, they are able to help us to buy effectively overseas. Secondly is the business that we are getting in ethnic communities, we are able to increase our business in those areas and that thirdly is the problem solving. They are fantastic in doing those because they bring a lot of good attitudes in helping us to solve a problem.

Chris Chen, Purchasing Manager: My name is Chris Chen, I'm a product manager and basically work in the purchase team and five years ago I came from China.

It will help me to make a purchase decision and to bring product to Canada because I know the people over there in China and I know the market in China and I have a lot of connections.

And some time to saving money and saving time and easy to communicate.

All and all it's a great environment and the people engage and the management and the staff and definitely the company is growing so we want to grow with the company.

Royson Ng: Currently we are very happy that we have 97% of immigrants that are working for us as a company. And also our retention ratio is very high. I mean honestly we don't have people leave our company for whatever reason that is.

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