

Toronto Region Immigrant Employment Council

Financial Statements

For the Year Ended March 31, 2014

INDEPENDENT AUDITORS' REPORT

To the Members of Toronto Region Immigrant Employment Council

We have audited the accompanying financial statements of Toronto Region Immigrant Employment Council (the "Council") which comprise the balance sheet as at March 31, 2014 and the statements of revenue and expenditures and changes in net assets and cash flows for the year then ended and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of Toronto Region Immigrant Employment Council as at March 31, 2014, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Other matter

The financial statements of Toronto Region Immigrant Employment Council for the year ended March 31, 2013 were audited by another auditor who expressed an unmodified opinion on those financial statements on September 18, 2013.

Collins Barrow Toronto LLP

Licensed Public Accountants
Chartered Accountants
September 15, 2014
Toronto, Ontario

Toronto Region Immigrant Employment Council
Balance sheet
As at March 31, 2014

	2014	2013
Assets		
Current		
Cash and cash equivalents (Note 3)	\$ 635,014	\$ 344,362
Amounts receivable	39,868	2,457
Contributions receivable	-	278,409
HST recoverable	48,216	44,203
Prepaid expenses	91,797	32,451
	814,895	701,882
Capital assets (Note 4)	23,290	-
	\$ 838,185	\$ 701,882
Liabilities		
Current		
Accounts payable and accrued liabilities	\$ 116,407	\$ 63,564
Deferred contributions (Note 6)	653,812	570,243
	770,219	633,807
Net assets		
Internally restricted (Note 2)	55,000	55,000
Unrestricted	12,966	13,075
	67,966	68,075
	\$ 838,185	\$ 701,882

Commitments (Note 9)

Approved by the Board


 Director
 Diane Jeffreys


 Director
 Ratna Dindvar

Toronto Region Immigrant Employment Council
Statement of Revenue and Expenditures and Changes in Net Assets
Year Ended March 31, 2014

	2014	2013
Revenue		
Government of Canada (Note 6)	\$ 1,295,420	\$ 1,391,719
Government of Ontario (Note 6)	650,238	670,801
Corporate donations and sponsorships (Note 6)	204,979	234,678
The Maytree Foundation (Note 6)	56,264	47,847
Other donors, interest income and other income	9,709	11,256
	2,216,610	2,356,301
Expenditures		
Program delivery		
Employer engagement activities	593,384	639,619
Immigrant employment initiatives	637,922	632,981
Program development and project support	711,540	872,395
Core support	273,873	206,304
Total expenditures	2,216,719	2,351,299
Excess (deficiency) of revenue over expenditures	(109)	5,002
Net assets, beginning of year	68,075	63,073
Net assets, end of year	\$ 67,966	\$ 68,075

Toronto Region Immigrant Employment Council
Statement of Cash Flows
Year Ended March 31, 2014

	2014	2013
Cash provided by (used in)		
Operations		
Excess (deficiency) of revenue over expenditures	\$ (109)	\$ 5,002
Items not affecting cash		
Amortization	1,631	-
	1,522	5,002
Net changes in non-cash working capital		
Amounts receivable	(37,411)	(1,359)
Contributions receivable	278,409	(129,557)
HST recoverable	(4,013)	(12,079)
Prepaid expenses	(59,346)	(32,451)
Accounts payable and accrued liabilities	52,843	46,654
Deferred contributions	83,569	(126,589)
	315,573	(250,379)
Investing		
Purchase of capital assets, net of inducement	(24,921)	-
Financing		
Decrease in bank indebtedness	-	(100,000)
Net change in cash and cash equivalents	290,652	(350,379)
Cash and cash equivalents, beginning of year	344,362	694,741
Cash and cash equivalents, end of year	\$ 635,014	\$ 344,362

Toronto Region Immigrant Employment Council

Notes to Financial Statements

March 31, 2014

1. PURPOSE OF ORGANIZATION

The Toronto Region Immigrant Employment Council ("TRIEC") was incorporated under the laws of Canada in 2008. TRIEC is a multi-stakeholder council that brings leadership together to create and champion solutions to better integrate skilled immigrants in the Toronto Region labour market. It is a registered charity pursuant to paragraph 149(1)(f) of the Income Tax Act (Canada) and is designated as a private charitable organization. Accordingly, TRIEC is exempt from income taxes.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations. Outlined below are those policies considered particularly significant for TRIEC.

Revenue Recognition

TRIEC follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which the related expenditures are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Amounts related to events that have not occurred are recorded as deferred revenue and recognized as revenue when the event takes place.

Funds

Revenues and expenditures related to program delivery and administrative activities are reported in the Unrestricted Fund. Internally restricted funds represent amounts restricted by the Board of Directors to operate TRIEC when other options are unavailable due to timing issues or when TRIEC requires additional monies. In 2013, the Board approved the transfer to this fund in the amount of \$55,000.

Contributed services

Given the difficulty in determining the fair value of services donated to TRIEC, these amounts have not been reflected in the financial statements.

Cash and cash equivalents

Cash and cash equivalents comprise cash and highly liquid guaranteed investment certificates (GICs) that are readily convertible into cash without penalty. Interest income earned on investments is accrued as earned.

Toronto Region Immigrant Employment Council
Notes to Financial Statements
March 31, 2014

2. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

Capital assets

Leasehold improvements have been recorded at cost. Amortization is provided on a straight-line basis over the lease term of seven years.

Financial instruments

TRIEC initially measures its financial assets and liabilities at fair value. TRIEC subsequently measures its financial assets and financial liabilities at amortized cost using the straight-line method. Changes in fair value are recognized in the excess of revenue over expenses for the year.

Financial assets measured at amortized cost include amounts receivable. Financial liabilities measured at amortized cost include accounts payable and accrued liabilities.

Use of estimates

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements. Estimates also affect the reported amounts of revenue and expenditures during the year. Actual results could differ from those estimates.

3. CASH AND CASH EQUIVALENTS

Included in cash and cash equivalents are investments that are readily convertible to cash. Details of these cashable GIC's are as follows:

	2014	2013
Fixed rate cashable GIC, 0.8%, maturing January 1, 2015	\$ 600,000	\$ -
Fixed rate cashable GIC, 1.0%, matured April 30, 2013	-	190,000
Fixed rate cashable GIC, 1.0%, matured May 23, 2013	-	75,000
	\$ 600,000	\$ 265,000

4. CAPITAL ASSETS

	Cost	Accumulated Amortization	Net 2014	Net 2013
Leasehold improvements	\$ 24,921	\$ 1,631	\$ 23,290	\$ -

Toronto Region Immigrant Employment Council
Notes to Financial Statements
March 31, 2014

5. CREDIT FACILITY

TRIEC has a secured line of credit of \$300,000 that bears interest at prime plus 1.5%. The line of credit is secured by a general security agreement. As at March 31, 2014, \$Nil (2013- \$Nil) has been drawn against this facility.

6. DEFERRED CONTRIBUTIONS

	2014	2013
Balance, beginning of year	\$ 570,243	\$ 696,832
Contributions received	2,290,470	826,737
Contributions recognized as revenue	(2,206,901)	(953,326)
Balance, end of year	\$ 653,812	\$ 570,243

Balance at year end consists of:

Government of Canada	\$ 20,665	\$ -
Government of Ontario	293,372	255,910
Corporate donors and partners	272,202	282,180
The Maytree Foundation	67,573	32,153
	\$ 653,812	\$ 570,243

7. ALLOCATION OF GENERAL SUPPORT EXPENDITURES

During the year, salaries and benefits and facilities expenses were allocated amongst various activities as follows:

	Salaries and benefits	Facilities	Total 2014
Program delivery	\$ 1,359,722	\$ 91,936	\$ 1,451,658
Core support	93,266	3,888	97,154
	\$ 1,452,988	\$ 95,824	\$ 1,548,812

Facilities expense consists of rent and common area charges billed by the landlord.

8. ECONOMIC DEPENDENCE

TRIEC relies on funding from the federal and provincial governments.

Toronto Region Immigrant Employment Council
Notes to Financial Statements
March 31, 2014

9. COMMITMENTS

TRIEC is committed to the following annual payments for premises and office equipment rental:

2015	\$	122,500
2016		121,200
2017		121,300
2018		124,200
2019		125,400
2020 and thereafter		252,700
		<hr/>
		\$ 867,300
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10. COMPARATIVE FIGURES

Certain comparative figures have been reclassified to conform with the current year's presentation. Excess (deficiency) of revenue over expenditures previously reported has not been affected by this reclassification.