

**Toronto Region Immigrant Employment
Council**

Financial Statements

For the Year Ended March 31, 2017

**Toronto Region Immigrant Employment
Council**

Financial Statements

For the Year Ended March 31, 2017

INDEPENDENT AUDITORS' REPORT

To the Members of Toronto Region Immigrant Employment Council

We have audited the accompanying financial statements of Toronto Region Immigrant Employment Council (the "TRIEC") which comprise the statement of financial position as at March 31, 2017 and the statements of revenue and expenditures, changes in net assets and cash flows for the year then ended and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of Toronto Region Immigrant Employment Council as at March 31, 2017, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Collins Barrow Toronto LLP

Chartered Professional Accountants
Licensed Public Accountants
June 29, 2017
Toronto, Ontario

Toronto Region Immigrant Employment Council
Statement of Financial Position
As at March 31, 2017

	2017	2016
Assets		
Current		
Cash	\$ 1,086,814	\$ 697,546
Amounts receivable	1,617	-
Contributions receivable	-	64,215
HST recoverable	44,582	29,174
Prepaid expenses	22,531	106,265
	1,155,544	897,200
Capital assets (Note 3)	12,610	16,170
	\$ 1,168,154	\$ 913,370
Liabilities		
Current		
Accounts payable and accrued liabilities	\$ 255,699	\$ 132,469
Deferred contributions (Note 5)	779,749	676,597
	1,035,448	809,066
Net assets		
Internally restricted (Note 2)	75,000	65,000
Unrestricted	57,706	39,304
	132,706	104,304
	\$ 1,168,154	\$ 913,370

Commitments (Note 8)

Approved by the Board



 Director



 Director

Toronto Region Immigrant Employment Council
Statement of Changes in Net Assets
Year Ended March 31, 2017

	Internally Restricted	Unrestricted	2017 Total
Balance, beginning of year	\$ 65,000	\$ 39,304	\$ 104,304
Excess of revenue over expenditures	-	28,402	28,402
Internal restrictions	10,000	(10,000)	-
Balance, end of year	\$ 75,000	\$ 57,706	\$ 132,706

	Internally Restricted	Unrestricted	2016 Total
Balance, beginning of year	\$ 55,000	\$ 25,411	\$ 80,411
Excess of revenue over expenditures	-	23,893	23,893
Internal restrictions	10,000	(10,000)	-
Balance, end of year	\$ 65,000	\$ 39,304	\$ 104,304

Toronto Region Immigrant Employment Council
Statement of Revenue and Expenditures
Year Ended March 31, 2017

	2017	2016
Revenue		
Government of Canada (Note 5)	\$ 1,310,043	\$ 1,411,518
Government of Ontario (Note 5)	803,111	452,514
Corporate donations and sponsorships (Note 5)	194,421	203,120
Foundations (Note 5)	329,628	44,012
Other donors, interest income and other income	61,064	69,057
	2,698,267	2,180,221
Expenditures		
Program delivery		
Employer engagement activities	550,842	561,349
Immigrant employment initiatives	1,168,033	617,816
Program development and project support	262,636	667,830
Core support	688,354	309,333
Total expenditures	2,669,865	2,156,328
Excess of revenue over expenditures	\$ 28,402	\$ 23,893

Toronto Region Immigrant Employment Council
Statement of Cash Flows
Year Ended March 31, 2017

	2017	2016
Cash provided by (used in)		
Operations		
Excess of revenue over expenditures	\$ 28,402	\$ 23,893
Items not affecting cash		
Amortization	3,560	3,560
	31,962	27,453
Net changes in non-cash working capital		
Amounts receivable	(1,617)	-
Contributions receivable	84,215	(54,215)
HST recoverable	(15,408)	16,143
Prepaid expenses	83,734	(4,074)
Accounts payable and accrued liabilities	123,230	49,638
Deferred contributions	103,152	162,377
	389,268	197,322
Net change in cash	389,268	197,322
Cash, beginning of year	697,546	500,224
Cash, end of year	\$ 1,086,814	\$ 697,546

1. PURPOSE OF ORGANIZATION

The Toronto Region Immigrant Employment Council ("TRIEC") was incorporated under the laws of Canada in 2008 and continued under the Canada Not-for-Profit Corporations Act on September 24, 2014. TRIEC is a multi-stakeholder council that brings leadership together to create and champion solutions to better integrate skilled immigrants in the Toronto Region labour market. It is a registered charity pursuant to paragraph 149(1)(f) of the Income Tax Act (Canada) and is designated as a private charitable organization. Accordingly, TRIEC is exempt from income taxes.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations. Outlined below are those policies considered particularly significant for TRIEC.

Revenue Recognition

TRIEC follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which the related expenditures are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Amounts related to events that have not occurred are recorded as deferred revenue and recognized as revenue when the event takes place.

Funds

Revenues and expenditures related to program delivery and administrative activities are reported in the Unrestricted Fund. Internally restricted funds represent amounts restricted by the Board of Directors to operate TRIEC when other options are unavailable due to timing issues or when TRIEC requires additional monies.

Contributed Services

TRIEC does not record the amounts for contributed services in their financial statements.

Capital Assets

Leasehold improvements have been recorded at cost. Amortization is provided on a straight-line basis over the lease term of seven years.

Toronto Region Immigrant Employment Council
Notes to Financial Statements
March 31, 2017

2. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

Financial Instruments

TRIEC initially measures its financial assets and liabilities at fair value. TRIEC subsequently measures its financial assets and financial liabilities at amortized cost using the straight-line method. Changes in fair value are recognized in the excess of revenue over expenditures for the year.

Financial assets measured at amortized cost include amounts receivable and contributions receivable. Financial liabilities measured at amortized cost include accounts payable and accrued liabilities.

Use of Estimates

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements. Significant estimates include the allocation of expenses to programs. Estimates also affect the reported amounts of revenue and expenditures during the year. Actual results could differ from those estimates.

3. CAPITAL ASSETS

	Cost	Accumulated Amortization	2017 Net	2016 Net
Leasehold improvements	\$ 24,921	\$ 12,311	\$ 12,610	\$ 16,170

The amount of amortization included in the statement of revenue and expenditures and changes in net assets was \$3,560 (2016 - \$3,560).

4. CREDIT FACILITY

TRIEC has a secured line of credit of \$300,000 that bears interest at prime plus 1.5%. The line of credit is secured by a general security agreement. As at March 31, 2017, \$Nil (2016 - \$Nil) has been drawn against this facility.

Toronto Region Immigrant Employment Council
Notes to Financial Statements
March 31, 2017

5. DEFERRED CONTRIBUTIONS

	2017	2016
Balance, beginning of year	\$ 676,597	\$ 514,220
Contributions received	2,740,356	2,273,540
Contributions recognized as revenue	(2,637,204)	(2,111,163)
Balance, end of year	\$ 779,749	\$ 676,597

Balance at year end consists of:

Government of Canada	\$ 32,167	\$ 10,348
Government of Ontario	259,801	184,843
Corporate donors and partners	382,209	198,617
Foundations	105,572	282,789
	\$ 779,749	\$ 676,597

6. ALLOCATION OF GENERAL SUPPORT EXPENDITURES

During the year, salaries and benefits and facilities expenses were allocated amongst various activities as follows:

	Salaries and benefits	Facilities	2017 Total	2016 Total
Program delivery	\$ 1,391,890	\$ 115,781	\$ 1,507,671	\$ 1,257,298
Core support	391,738	1,718	393,456	394,044
	\$ 1,783,628	\$ 117,499	\$ 1,901,127	\$ 1,651,342

Facilities expense consists of rent and common area charges billed by the landlord.

7. ECONOMIC DEPENDENCE

TRIEC relies on funding from the federal and provincial governments.

Toronto Region Immigrant Employment Council
Notes to Financial Statements
March 31, 2017

8. COMMITMENTS

TRIEC is committed to the following annual payments for premises and office equipment rental:

2018	\$	123,100
2019		124,300
2020		130,800
2021		119,900
		<hr/>
		\$ 498,100
		<hr/>